9/27/2012

Brand	Price	2 Trucks	Savings	Notes	Savings for Payment for Chassis at its Delivery
Pumper					
KME	$476,667	$939,734	$13,600	Some extras over 4 Guys.	TBD
4 Guys	$482,221	$953,842	$10,600	Solid vehicle. Second choice	$11,640 for 2
Sutphen	$527,686	$1,055,372	$0	Price is high.	N/A
US Tanker	$468,493	$936,986	$0	Very few pumpers made.	$11,316 for 2
Spartan ERV	$476,642	$940,784	$12,500	Multiplexed electrical system. Other possible exceptions.	$4,292 for 2
Pierce	$594,250	$1,176,000	$12,500	Price is extremely high.	N/A
Tanker					
4 Guys	$298,027				$2,430
US Tanker	$307,420			Solid vehicle. Second choice.	$2,865
KME	$327,331			Price is high. Several exceptions.	TBD
Pierce	$276,360			Non-compliant.	Unknown
Sutphen	$297,886			Non-compliant	Unknown
	3 Trucks	Assume 2 KME Pumpers and 4-Guys Tanker			
Vehicles	$1,237,761				
Equipment	$109,445				
Subtotal:	**$1,346,761**				
Used Vehicles	($135,000)	- Sell 4 trucks			
Total:	**$1,211,761**				

Water Carrier

1. Delivery 270 days after contract signing
2. 100% payment will save ≈ 32K.
3. Could pay for chassis at time of delivery